



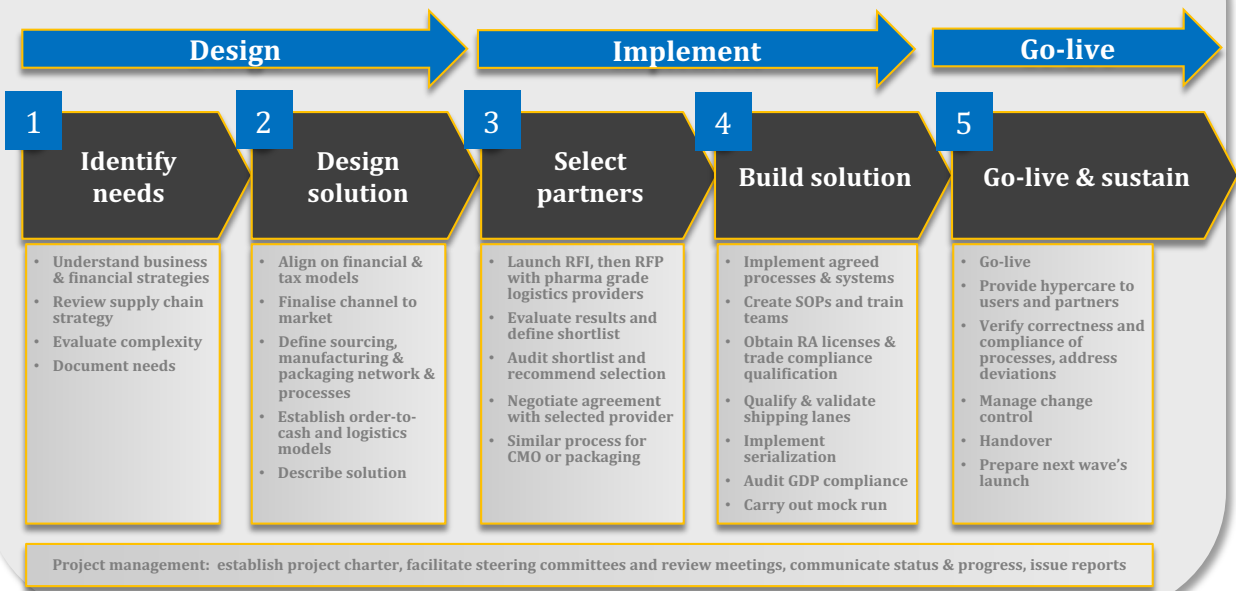
# Pan-European supply chain construction

## Your challenge

Your company has decided to extend its operations to Europe and is planning to launch there new products in 9 to 18 months. However your supply chain team hasn't the knowledge or resources to design and implement the right solution

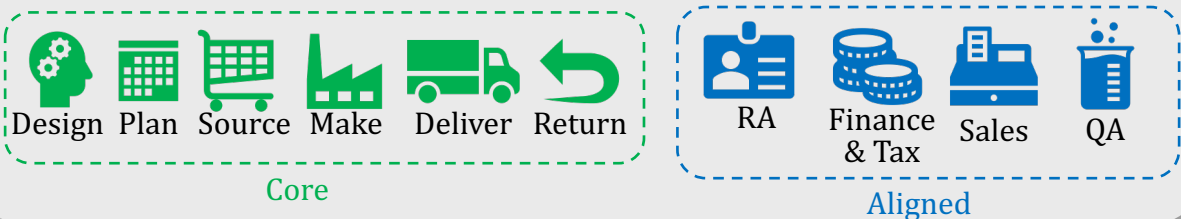
## Our solution

Supply Chain Operations has designed a robust 5-step method to build your European supply chain and ensure on-time launch of your new products



## Project scope

The project and solution will cover the supply chain activities (in green) as well as be aligned and interfaced with the other business activities (in blue)



## Your benefits

You will benefit from Supply Chain Operations' experienced resources and proven methodology. Our team is offering 150+ years of supply chain experience in life sciences and has already successfully supported several launch of new products in Europe for pharma, bio-pharma and bio-similar companies

## Specific programs

Each client has unique requirements, hence our methodology enables to customize the project by adding any of the following specific activities

- Named patient supply or Early access program:
  - Identified specialized distribution partner with required geographical reach
  - Build demand and supply set-up with inventory sourcing & stock holding points
  - Operationalize the distribution activities
- Distribution analysis:
  - Evaluate product specs, market segment and channel to market requirements
  - Perform demand forecast volume analysis and plan inventory build up
  - Design compliant network and inventory stock holding point(s)
  - Select and contract with distribution partner(s)
- Track & trace:
  - Perform Serialisation upstream and downstream analysis
  - Select and contract with relevant partners and operationalize set-up
- Trading organisation:
  - Evaluate and design best operational set-up for trading operations
  - Implement recommendation and operationalize

## Project deliverables

In addition to leading the project, Supply Chain Operations will provide the following deliverables during the project

- Requirements: full description of the clients needs to be covered
- Proposed solution: complete documentation, including information, material and financial flows, RACI matrix, distribution network and stock holding points, system support & interfaces
- Partners selection: outcome of RFI(s) and RFP(s), recommended partner(s) according to agreed criteria, negotiated agreement(s)
- Solution implementation: SOPs, training, required licenses and qualifications, GDP
- Go-live & sustain: process validation, change control procedure
- Project management: project charter, project plan, regular project update, steerco management, final report



Supply Chain Operations

...We do it for you...

### Our DNA

- **Supply chain** management is our core competency
- A team of **6 experts** with >150 years of cumulated experience
- From strategy to execution: we **“walk the talk”**
- Specialized in **biotech, pharmaceutical** and **MedTech** value chain.
- Neutral, lean, agile, efficient and different

### Our services

- ➡➡➡ End-to-end supply chain strategy & tactical
-  Pan-European supply chain construction
-  Clinical trial supply chain mgmt
-  Supply chain risk & compliance mgmt
-  Supply chain training & development
-  Managing your supply chain resources

**Contact us now:**

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**Call us now:**

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**More info:**

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