



The 2022 challenges of the bio-pharma supply chain

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Our agenda

Supply chain

The 2022 challenges of the bio-pharma supply chain

- Supply Chain Operations SA
- A normal supply chain? It's 'Unlikely' in 2022
- The future value chain
- Drive commercial growth
- The SC ecosystem - digitalization journey
- The sustainable Supply Chain
- Human-centric work design



A brief overview of our services

From strategy to operationalization



- End-to-End **Supply Chain strategy** and tactical approach
- Supply Chain risk management and compliance



- Make **Change Management** a key success factor in your projects
- Support the **cultural transformation** of your organization



- **Pan-European** supply chain construction and execution
- Clinical trial Supply Chain management



- Source **talents** for your organization
- Ad-interim management
- Develop, train, mentor your Supply Chain teams
- **Seminars** and events solutions



- Make Sustainability a reality in your operations
- Define **SBT** and associated roadmap
- Think **circular** and remodel your packaging

...We do it for you...



A normal supply chain?

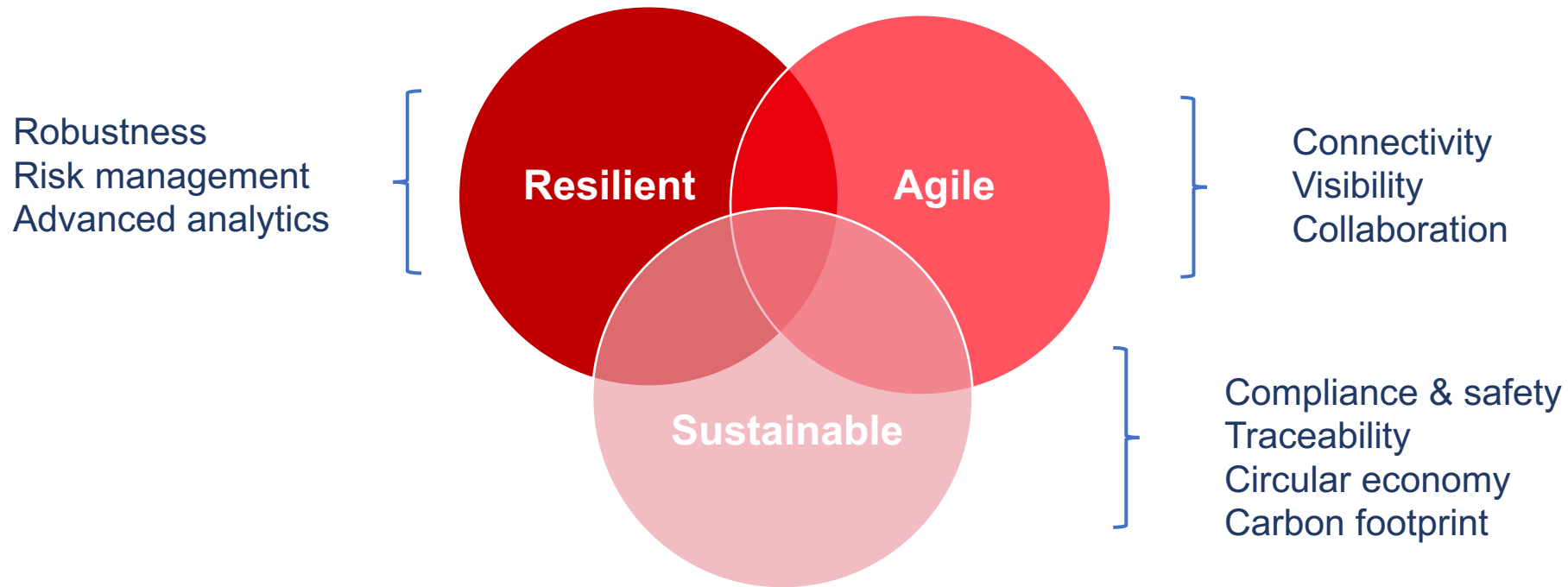
It's 'Unlikely' in 2022





The future value chains

Key features





Drive commercial growth

The supply chain opportunity

Today's supply chain

Tend to prioritize operational excellence over value creation

The future supply chain

To be transformed into a customer centric function with deep capacity to sense customer needs/wants and deliver timely responses

The path to reinvention

To transition from prioritizing operational excellence to commercial innovation for growth. Develop capabilities to sense the voice of the customers. Use the insights to innovate specific SC commercial offerings to be delivered efficiently for optimum profit.

Optimize costs

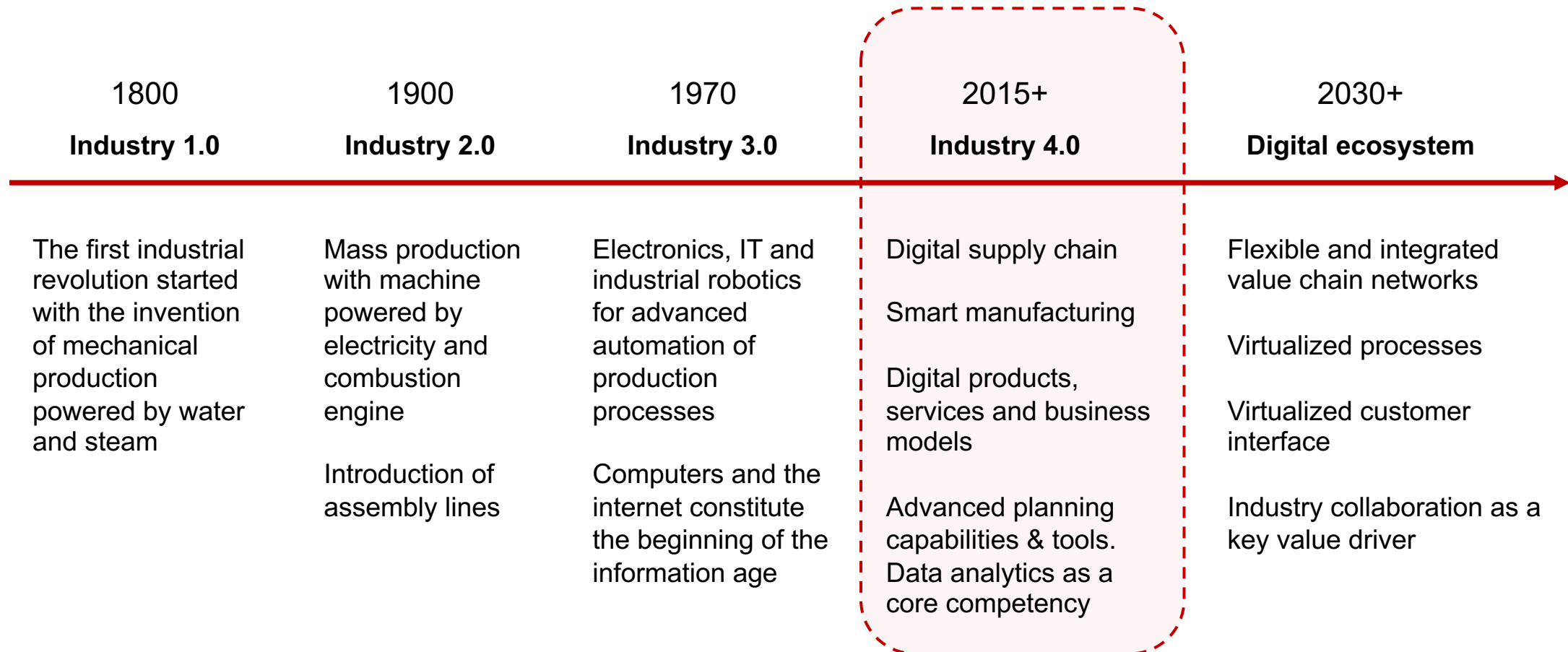
Improve service metrics

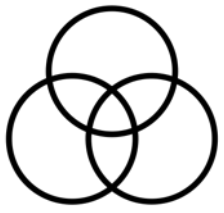
Revenue growth



The road to digitization

Extremely long! Too long

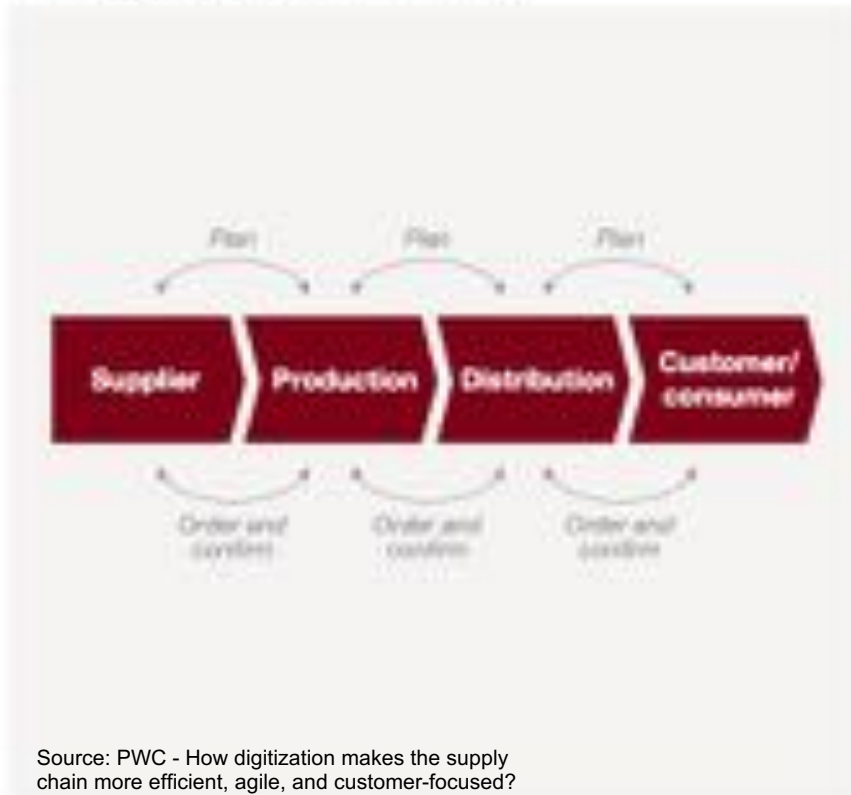




Integrated supply chain

The new ecosystem

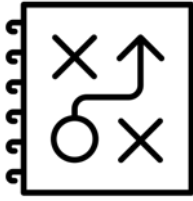
Traditional supply chain model



Integrated supply chain ecosystem

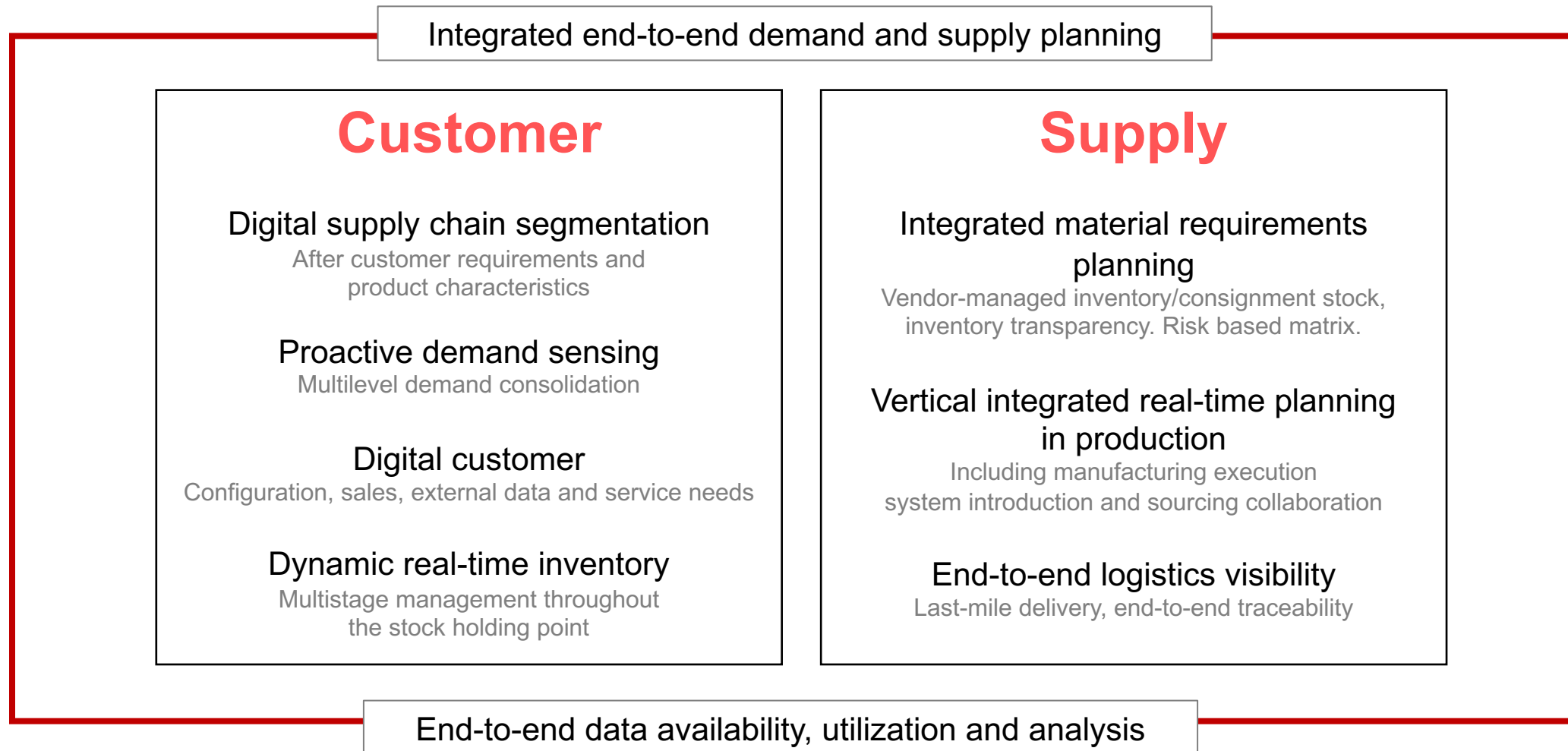


- Transparency
- Communication
- Collaboration
- Flexibility
- Responsiveness



Integrated supply chain enabler

Planning and execution platform





Fulfill environmental & social commitments authentically

Today's supply chain

Companies are making public commitments related to environmental, social and governance and data privacy in response to pressure from customers and shareholders.

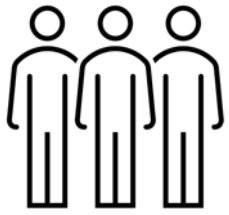
The future supply chain

Buyers will speak with their wallets by purchasing only from companies and suppliers that demonstrate authentic achievements of commitments

The path to reinvention

Visibility and transparency are non-optional for organizations claiming environmental and social impact. Adapt sustainability metrics & accounting methods to meet goals as new approaches emerge.





Human-centric work design

Provide flexible work experiences

Today's supply chain

Covid-19 has highlighted the dependence supply chains have on frontline talent and the need to build experiences that enable flexibility on where & when the work gets done.

The future supply chain

Evolution will call more automation as well as more collaboration human-to-human and human-to-machine.

The path to reinvention

SC employees to evolve to hybrid, flexible & technologically enabled workplace operating within a broader SC ecosystem.

Enabling social connectivity and international collaboration to spur innovation.

Energy vs fatigue

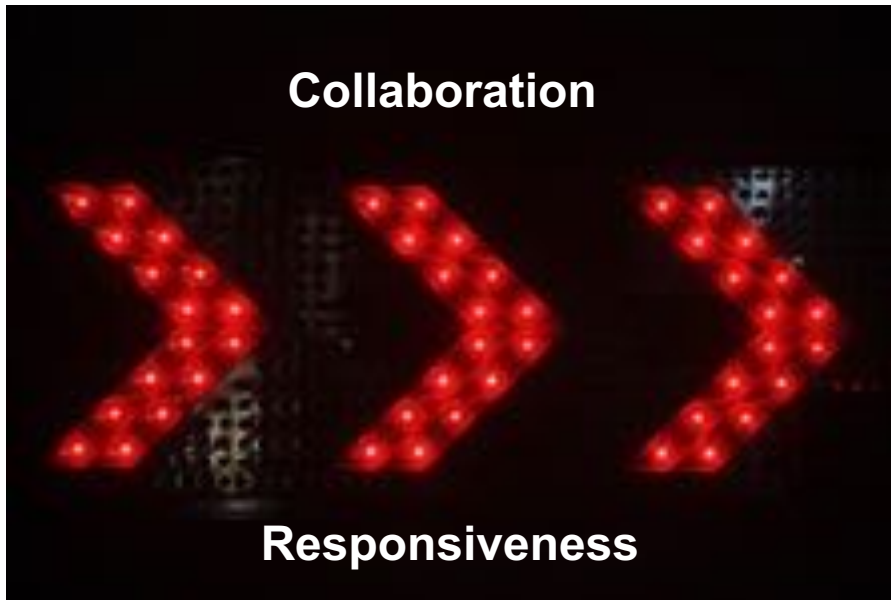
Intent to stay

Grow & retain talent



The future value chains

Key considerations to grasp the future



Resilient
Agile
Sustainable

Growth from SC
Digitization
Integrated ecosystem

Environment & social
Authentic commitments
Human-centric

How to get in contact?

We are here for you!



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